



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**SCHEDULE 084 – TOTAL SOLUTIONS FOR LAW ENFORCEMENT,  
SECURITY, FACILITY MANAGEMENT SYSTEMS, FIRE, RESCUE,  
SPECIAL PURPOSE CLOTHING, MARINE CRAFT AND  
EMERGENCY/DISASTER RESPONSE**

**FSC GROUP 84,  
LAW ENFORCEMENT & SECURITY EQUIPMENT**

**Data Management Services Inc. dba DMS  
International**

**804 Pershing Drive, Suite 204**

**Silver Spring, MD 20910**

**Phone: (301) 562-0999**

**Fax: (301) 562-8407**

**<http://www.dmsinetwork.com>**

**Primary Contract Administrator: Mac Brown**

**Email: [mac.brown@dmsinetwork.com](mailto:mac.brown@dmsinetwork.com)**

**Alternate Contract Administrator: Mark Czajkowski**

**Email: [mark.czajkowski@dmsinetwork.com](mailto:mark.czajkowski@dmsinetwork.com)**

**CONTRACT NUMBER: GS-07F-0344X**

**PERIOD COVERED BY CONTRACT:  
March 3, 2011 through March 2, 2016**

**BUSINESS SIZE:  
Large Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is <http://www.fss.gsa.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.



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**INFORMATION FOR ORDERING ACTIVITIES**

1a. AUTHORIZED SPECIAL ITEM NUMBER (SIN):  

<u>SIN</u>	<u>DESCRIPTION</u>
260-14/260-14RC	<i>Harbor/Waterfront Security Products and Services and Professional Marine Security Services</i>

1b. Lowest Priced Model Number and Price for each SIN: See Price List

1c. SERVICES OFFERED: See Price List

2. MAXIMUM ORDER PER SIN:

<u>SIN</u>	<u>MAXIMUM ORDER</u>
260-14/260-14RC	<i>\$315,000 per SIN/Order</i>

*This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.*

3. MINIMUM ORDER LIMITATION: *\$100.00*

4. GEOGRAPHIC COVERAGE (DELIVERY AREA): *Domestic, 48 contiguous states, Washington D.C., and Point of Embarkation to Nearest Coast for Alaska, Hawaii, Puerto Rico, and US Territories.*

5. POINT OF PRODUCTION: *Silver Spring, MD*

6. BASIC DISCOUNT: *Prices listed are net, discounts have been deducted and the industrial funding fee has been added.*

7. QUANTITY DISCOUNT: *None*

8. PROMPT PAYMENT TERMS: *None, Net 30 Days*

9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.

9b. GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD.

10. FOREIGN ITEMS: *None*

11a. TIME OF DELIVERY: *As Negotiated*

11b. EXPEDITED DELIVERY: *Contact Contractor*

11c. OVERNIGHT AND 2-DAY DELIVERY: *Not Applicable*

11d. URGENT REQUIREMENTS: *None*

12. F.O.B. POINT: *Origin*
- 13a. ORDERING ADDRESS: *Data Management Services Inc., dba DMS International  
804 Pershing Drive, Suite 204  
Silver Spring, MD 20910*
- 13b. ORDERING PROCEDURES: *For supplies and service the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA may be found at the GSA/FSS Schedule homepage (gss.gsa.gov/schedule).*
14. PAYMENT ADDRESS: *Same as ordering address*
15. WARRANTY PROVISION: *Standard Commercial Warranty*
16. EXPORT PACKING CHARGES: *Not Applicable*
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: *Will be accepted above the micro-purchase threshold*
18. TERMS AND CONDITIONS OF RENTAL: *Not Applicable*
19. TERMS AND CONDITIONS OF INSTALLATION: *Not Applicable*
20. TERMS AND CONDITIONS OF REPAIR PARTS: *Not Applicable*
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: *Not Applicable*
21. LIST OF SERVICE AND DISTRIBUTION POINTS: *Not Applicable*
22. LIST OF PARTICIPATING DEALERS: *Not Applicable*
23. PREVENTIVE MAINTENANCE: *Not Applicable*
- 24a. SPECIAL ATTRIBUTES: *Not Applicable*
- 24b. SECTION 508 COMPLIANCE INFORMATION: *Not Applicable*
25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: *933922171*
26. CONTRACTOR HAS REGISTERED IN THE CENTRAL CONTRACTOR REGISTRATION DATABASE. *CAGE Code: 07YG9*

**DATA MANAGEMENT SERVICES INC., DBA DMS INTERNATIONAL**  
**LABOR CATEGORY DESCRIPTIONS & RATES**

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**Program Manager (Site Lead)**

**MINIMUM/GENERAL EXPERIENCE:** Five years direct experience.

**FUNCTIONAL RESPONSIBILITY:** Has over responsibility for a major program and could be responsible for multiple contracts providing a variety of services to a diverse customer base. Accountable for all aspects of program performance including managing, developing and revising training requirements and objectives. Works with senior leadership for the customer to plan and implement new programs and ensure quality products and services consistent with the terms of each agreement are provided in a timely manner. Works with customers to identify and resolve complex problems or contractual issues.

**MINIMUM EDUCATION:** Bachelor's Degree in a relevant field.

**Project Manager (Course Manager)**

**MINIMUM/GENERAL EXPERIENCE:** Three years direct experience.

**FUNCTIONAL RESPONSIBILITY:** Provides administrative and management oversight and provides leadership to a project team to provide a wide range of services, and manages assigned projects within scope and budget. Responsible for all aspects of project performance (i.e. technical, contractual, administrative, financial, etc.).

**MINIMUM EDUCATION:** Bachelor's Degree in a relevant field.

**Curriculum Developer**

**MINIMUM/GENERAL EXPERIENCE:** Three years of related work experience.

**FUNCTIONAL RESPONSIBILITY:** Responsible for the design of all instructional curriculum. Works directly with team to evaluate requirements and develop curriculum requirements and appropriate course of instruction.

**MINIMUM EDUCATION:** Bachelor's Degree in a relevant field.

**Senior Training Analyst/Instructor**

**MINIMUM/GENERAL EXPERIENCE:** Four years of related work experience.

**FUNCTIONAL RESPONSIBILITY:** Directs the design, planning and implementation of training programs, policies and procedures. Directs instruction with training aids, devices, simulators or simulation. Conducts and evaluates training to include analysis, design of training courses, development of training program content and material, and, classroom/laboratory instruction. Interprets technical information and translates it into practical language for training and instruction. Confers with staff members to interpret requirements and verify training and instructional material. Conducts classroom/laboratory instruction. Develops, validates, and implements instruments measuring student achievement of learning/training objectives.

**MINIMUM EDUCATION:** Bachelor's Degree in vocational teaching, instruction, or education

**Training Analyst/Instructor**

**MINIMUM/GENERAL EXPERIENCE:** Three years of related work experience.

**FUNCTIONAL RESPONSIBILITY:** Implements training programs, policies and procedures. Provides on-the-job instruction for an educational program, demonstrate, explain, and instruct students in the use/maintenance of equipment, techniques, principles, or instruction with training aids, devices, simulators or simulation. Assists in the development of training program content/material and classroom/laboratory instruction. Interprets technical information and translates it into practical language for training and instruction. Confers with technical staff members to interpret technical requirements and verify training and instructional material. Conducts classroom/laboratory instruction.

**MINIMUM EDUCATION:** Bachelor's Degree in vocational teaching, instruction, or education

**Junior Training Analyst/Instructor**

**MINIMUM/GENERAL EXPERIENCE:** One year of related work experience.

**FUNCTIONAL RESPONSIBILITY:** Provides administrative and logistical assistance to Instructors. Provides assistance in the development of training program content and material, and, classroom/laboratory instruction. Confers with technical staff members to interpret technical requirements and verify training and instructional material. Conducts classroom/laboratory instruction.

**MINIMUM EDUCATION:** Associate's Degree in vocational teaching, instruction, or education

Note: DMS International reserves the right to make the following substitutions: 1) One year of education is equivalent of one year experience and 2) One year of experience is equivalent to one year of education.

<b>Labor Category</b>	<b>Hourly Rate</b>
Program Manager/Site Lead	\$72.38
Project Manager/Course Manager	\$69.56
Curriculum Developer	\$59.38
Senior Training Analyst/Instructor	\$70.36
Training Analyst/Instructor	\$59.00
Junior Training Analyst/Instructor	\$53.29